

28<sup>th</sup> December, 2018



## **KHPT invites applications for the following position/s from committed developments professionals :**

### **1. Manager - Entrepreneurship: Position: 1, Bangalore, Karnataka**

#### **Qualification, experience & Competencies:**

- MBA in social entrepreneurship, business management and any other relevant master degree.
- Minimum 4-5 work of experience handling social entrepreneurship and business development.
- Ability to translate vision to results by developing and providing clear strategic and operational guidance to teams.
- Leading and developing high performing business development techniques and strategies
- Having innovative problem solving and conflict resolution skills
- Fluency in oral and written English. Additional ability to speak, read/write Kannada preferred
- Strong interpersonal and collaborative skills for networking to establish effective working relationships and partnerships with diverse stakeholders, business partners.
- Ability to communicate complex information verbally and in writing to diverse audiences.
- External representation, relationship building and persuasion among diverse partners
- Excellent presentation skills and capability to represent project learning both internally and in external professional and administrative forums.
- Strong documentation skills with ability to develop, review and edit documents.
- Ability to operate MS Office applications with high proficiency, especially Word, Excel and PowerPoint.

#### **Roles and Responsibilities:**

- Design & develop implementation plan for the health entrepreneurship program.
- Develop sales and marketing strategy for health entrepreneurship program and implement them in the project site.
- Conduct need assessment of health entrepreneurs, develop training modules and undertake training for health entrepreneurs.
- Explore the innovative products and services available in the market and facilitate the same to be made available for the health entrepreneurs.
- Conduct market survey to assess the ground situation, needs and further scope for health entrepreneurship program.

- Undertake consumer survey about the product, price, promotion, placement and any other related sales transaction & distribution.
- Conceptualize technology solutions for the program and coordinate with the technology partners to develop the same.
- Develop branding strategy for promotion of health entrepreneurs and business promotional activities in the field.
- Conduct periodic review meetings with the field implementation staff and health entrepreneurs.
- Provide regular mentorship to the field implementation staff.

**Salary:** The salary for the position is as per market rate and negotiable which will be fixed based on qualification, relevant experience, interview performance.

**KHPT provides safe working environment for all its employees; follows the principle of equal opportunity and encourages women applicants. Physically challenged with required skills /knowledge and willing to travel are also encouraged to apply.**

**How to apply:**

Interested candidates please apply using the prescribed **KHPT Application Format** and email it to [jobs@khpt.org](mailto:jobs@khpt.org). Candidates can download the format by clicking on '[Application Format](#)' or visit [www.khpt.org](http://www.khpt.org) to download the format.

The application should reach on or before **15<sup>th</sup> January, 2019**.

Please note that completed applications in the prescribed format will help us in shortlisting.